

It's Time to Get Back to Business in Morris County



SENATOR ANTHONY BUCCO

25th District



MORRIS COUNTY
CHAMBER OF COMMERCE

We Help Businesses Grow



Committee Members

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Howmet Aerospace

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Lakeland Hills Y

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Main Street Custom
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Shrief Ghobrial
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Dan Farley
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Securitas Security
Services Inc. USA

Patrick McVerry
Somerset Patriots

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Walter Bauman Jewelers

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NJ Assembly

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Morris County Chamber
of Commerce

Anthony Bucco
NJ Senate

Ray Fernandez
Bridge Marina

Jeff Hipschman
CBRE

Tony Iacono
CCM

Bruce Groves
Emilcott

Open Businesses & Health Can Co-Exist

1. Prepared Healthcare Systems
2. Safe Workplace and Public Spaces
3. People Back to Work



A Science- Based Approach

Bruce Groves, CIH

Industrial Hygienist

CEO – Emilcott Associates

Deborah Barsotti

Ph.D., DABT

Toxicologist, Pathologist

VP and Principal Toxicologist - Wood

Joan White-Wagoner

MBA, MHA, FACHE

Healthcare Executive

Former CEO – MRN Healthcare
Management

2 Questions

- 1. How do we know it is time to open the economy?**
- 2. When it is time, how do we do it safely?**

How Do We Know It is Time to Open the Economy?

CDC Criteria to Satisfy Before Opening an Economy

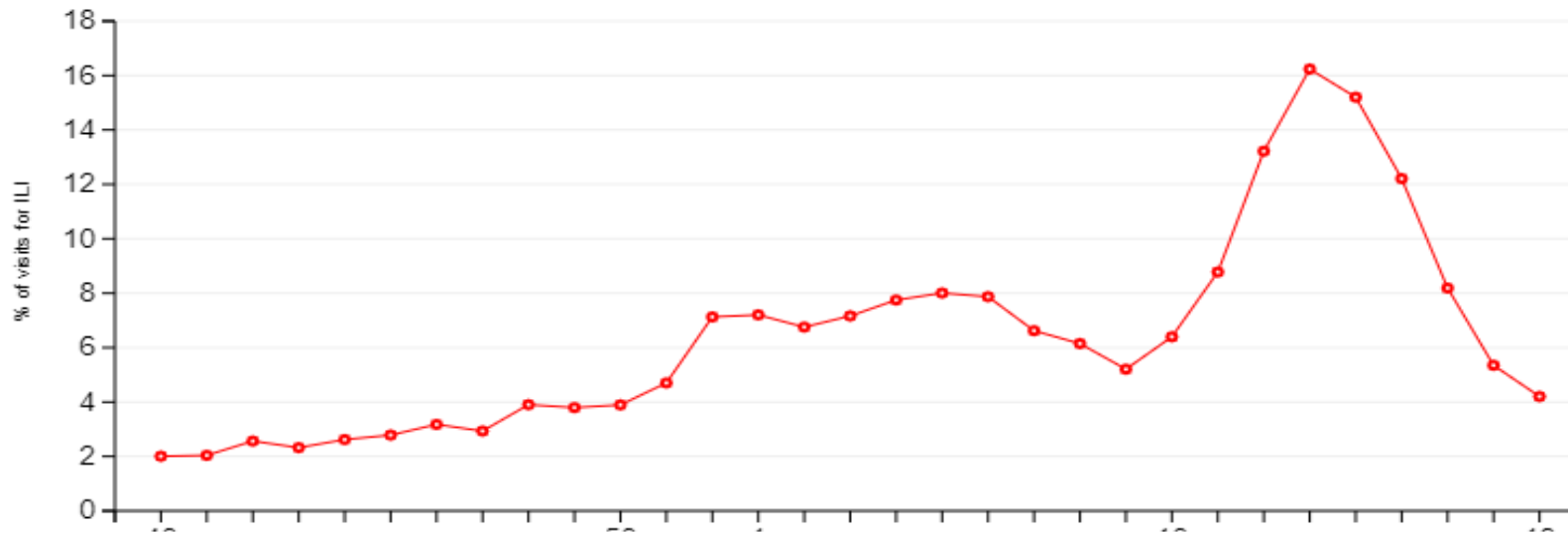
SYMPTOMS	CASES	HOSPITALS
Downward trajectory of ILI reported within 14-day period ✓ Check	Downward trajectory of documented cases within a 14-Day period ✓ Check	Treat all patients without crisis care ✓ Check
AND	OR	AND
Downward trajectory of COVID-like syndromic cases reported within a 14-day period ✓ Check	Downward trajectory of positive cases as a % of total tests within a 14-Day period (flat or increasing volume of tests) ✓ Check	Robust testing program in place for at-risk healthcare workers, including emerging antibody testing ✓ Check

Symptoms

NJ Influenza Like Illness (ILI) Data – Downward Trend



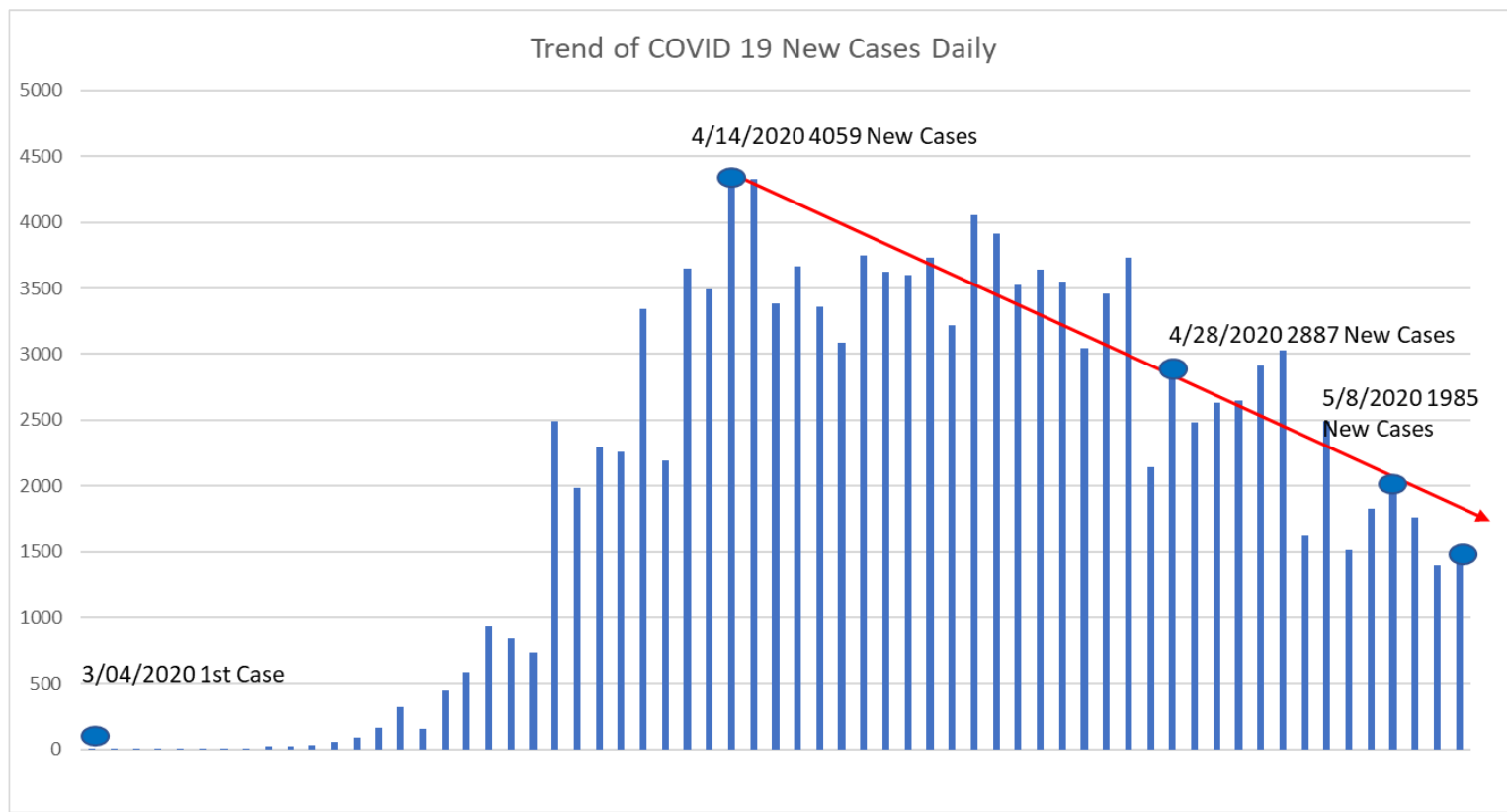
Percentage of visits for ILI, New Jersey,
2019-20 Season, week ending May 02, 2020
Reported by: U.S. WHO/NREVSS Collaborating Laboratories and ILINet



Source: gis.cdc.gov/grasp/fluview/fluportaldashboard.html

Symptoms

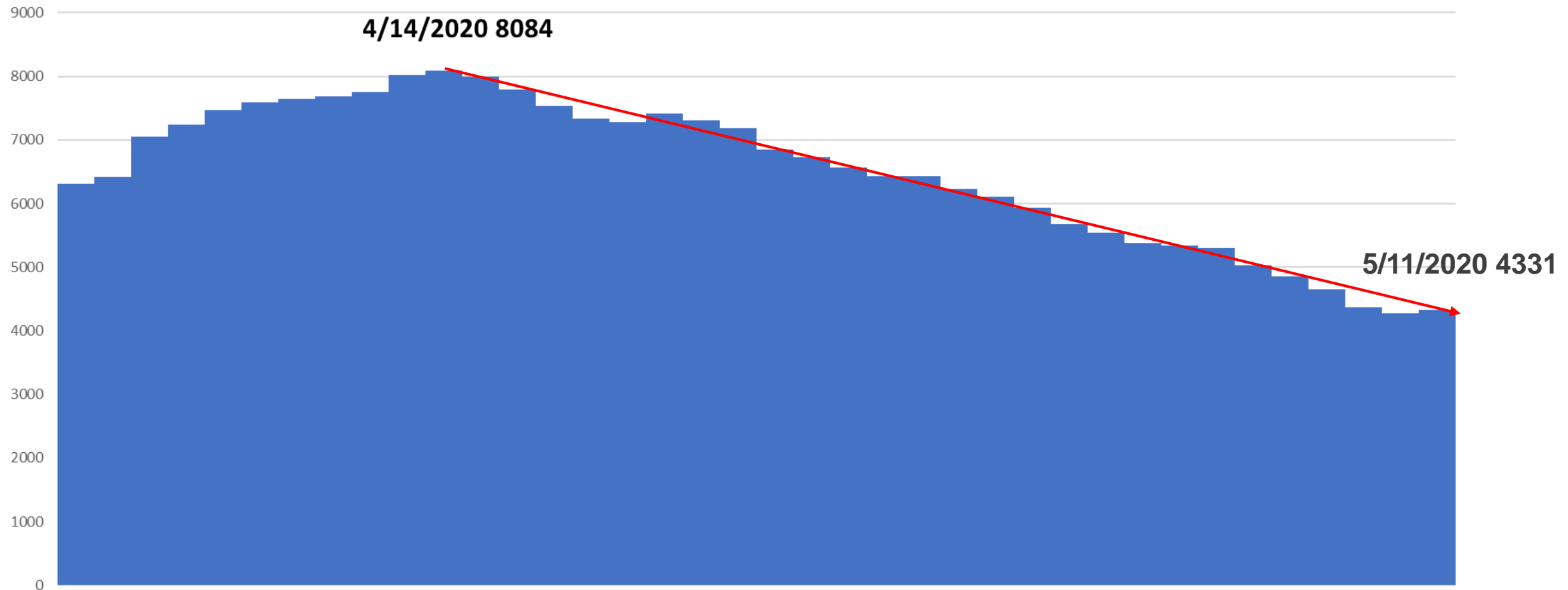
COVID-19 14 day Downward Trend



Data Source: COVID19.nj.gov

Cases

Downward Trajectory of Documented Cases (NJ COVID-19 Hospitalizations)



Data Source:
COVID19.nj.gov

Hospitals are Prepared - NIH Crisis Care Definitions

Conventional capacity

Contingency

Crisis capacity



Morris County – May 14, 2020

- Significant declines in newly reported COVID-19 cases in Morris County, daily peak of 204 to daily average of 52.
- COVID testing demand declined from 320 daily to 85 per day,
- Positive COVID results dropping from 43 percent to 15 percent

How Do We Open the Economy Safely?

1. Identify Transmission Risk based upon the Business Risk Ranking (**The Scorecard**)
2. Determine basic mitigation steps based upon Business Risk Ranking (1-2-3-4)
3. Clarify guidance to industry and modify basic mitigation steps for Industry-specific needs

1. Identify Your Business Risk Ranking

<u>Code</u>	<u>Industry Title</u>	<u>Number of Business Establishments</u>
11	Agriculture, Forestry, Fishing and Hunting	378,293
21	Mining	32,231
22	Utilities	44,408
23	Construction	1,484,279
31-33	Manufacturing	638,730
42	Wholesale Trade	697,579
44-45	Retail Trade	1,800,166
48-49	Transportation and Warehousing	587,261
51	Information	355,030
52	Finance and Insurance	791,029
53	Real Estate Rental and Leasing	863,427

312
NAICS Industry Codes

Business Risk Rank– Workers & the Public

1. Based on OSHA- COVID-19 Worker Risk Rankings (Ranked 1-4)
2. Collaborated with WMC – Back to Business Approach
3. QA and Modified by Expert Team in NJ

“THE SCORECARD”

Four Digit NAICS Code	Subsector Name	Risk Score - Workers only	Risk Score with Customers
4413	Automotive Parts, Accessories, and Tire Stores	1	2
4421	Furniture Stores	1	2
4422	Home Furnishings Stores	1	2
4442	Lawn and Garden Equipment and Supplies Stores	1	2
4471	Gasoline Stations	1	2
4483	Jewelry, Luggage, and Leather Goods Stores	1	2
4531	Florists	1	2
4911	Postal Service	1	2
5191	Other Information Services	1	2
5221	Depository Credit Intermediation	1	2
5222	Nondepository Credit Intermediation	1	2
5322	Consumer Goods Rental	1	2
5323	General Rental Centers	1	2
5615	Travel Arrangement and Reservation Services	1	2
6241	Individual and Family Services	1	2
7113	Promoters of Performing Arts, Sports, and Similar Events	1	2
7211	Traveler Accommodation	1	2
7212	RV (Recreational Vehicle) Parks and Recreational Camps	1	2
8123	Drycleaning and Laundry Services	1	2
4411	Automobile Dealers	2	2
4412	Other Motor Vehicle Dealers	2	2
4812	Nonscheduled Air Transportation	2	2
6117	Educational Support Services	2	2
6213	Offices of Other Health Practitioners	2	2
6243	Vocational Rehabilitation Services	2	2
7213	Rooming and Boarding Houses, Dormitories, and Workers' Camp	2	2
4431	Electronics and Appliance Stores	2	3
4441	Building Material and Supplies Dealers	2	3
4451	Grocery Stores	2	3
4452	Specialty Food Stores	2	3
4453	Beer, Wine, and Liquor Stores	2	3



WMC
WISCONSIN MANUFACTURERS
& COMMERCE

Business Risk Ranking

Calculating Transmission Risk By Type of Business

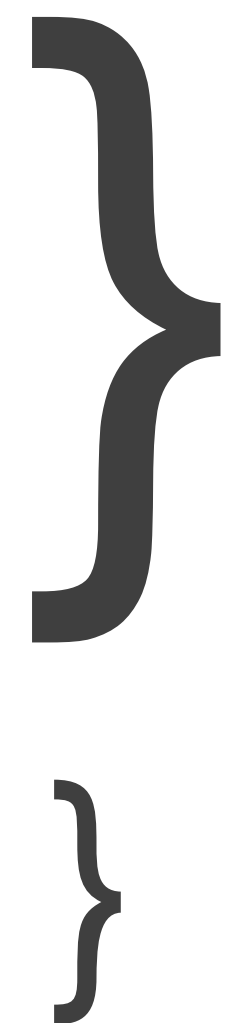
$$\text{Risk Probability to Contract Covid-19} = \text{Hazard (virus)} \times \text{Exposure (frequency and duration)}$$

Two Risk Scores:

- Workers Only (Curbside)
- Workers + Customer (Stores open)

2. Determine Basic Mitigation Steps

Based on a Ranking of 1-4

1. **Minimal** – Do not have frequent or close (within 6') contact with coworkers or the general public.
 2. **Moderate** – Have frequent, short-term (passing) contact with the coworkers and the public and can effectively maintain self-distancing ($\geq 6'$) with coworkers and the public.
 3. **Significant** – Have frequent, sustained (4-8 hours/day) contact with the coworkers or the public often at times not being able to maintain self-distancing of 6'.
 4. **High** – Jobs that require contact with people that are known or suspected infected with the virus (e.g. emergency healthcare workers), and may have frequent contact with the general public $< 6'$ self-distancing
- 
- e.g., Business Protocols
- e.g., Healthcare Protocols

Examples of Risk Levels

Risk Level	Examples of Businesses
1 – Minimal	<ul style="list-style-type: none">• Farming• Most Construction ****• Most Manufacturing• Motor Vehicle Manufacturing and Repair• Professional Offices
2 - Moderate	<ul style="list-style-type: none">• Some retail – Jewelry (0), Florists (0), Lawn and Garden• Car Dealerships (0)• Banks
3 - Significant	<ul style="list-style-type: none">• Other Retail – Grocery (45+), Liquor (52+),• Hair Salons• Airlines, Mass Transit• Restaurants and Bars• Schools
4 - High	<ul style="list-style-type: none">• Hospitals• Physician and Dentist offices• Nursing and Long term Care

2. Mitigation Steps By Rank

Level 1 - Minimal

- Sick people stay home
- WFH when possible
- Training on COVID-19 program – Awareness and Procedures
- Workplace Assessment (may limit capacities) to optimize self-distancing
1- Workers 2- Customers
- Routine cleaning and disinfection
- Risk communication to workers and customers (messaging, concerns, signage)
- Limit access to employee common areas (break rooms) where close contact is unavoidable

2. Mitigation Steps By Rank

Level 2 - Moderate (all of Level 1 Plus:)

- PPE Assessment – Worker interaction – shared tools, equipment and supplies
- PPE Assessment – Customer interaction
- Expand Routine cleaning and disinfection – focusing on shared work spaces and common areas
- Limit occupancy to 75% of fire code capacities
- Implement staggered shifts, WFH to reduce interaction
- Gate keeper program to limit entry and exit and density

2. Mitigation Steps By Rank

Level 3 - Substantial
(all of Level 1&2 Plus:)

- Mandatory PPE Guidelines
- Employee entrance screening
- Response Plan for positive employee cases
- Limit numbers of non-employees or customers to 50% of fire code

3. Clarify Guidance to Industry

Modify Mitigation Steps By Industry

- **Scorecard** approach provides consistent guidance to businesses of all sizes
- Industry groups already developing plans can benchmark against standards
- Industries with no plans can work from a baseline approach – checklists may need to be developed for small businesses

Next Steps

- Identify Industry Associations with COVID-19 plans
- Identify organizations that can provide scorecards and mitigation steps to businesses in need



The Good News

NJ has met CDC Criteria to Open Today and We Can Do It Safely

- $\approx 80\%$ of all Industries have a risk baseline of Minimal (70%) or Moderate (10%) – many are still closed.
- $\approx 15\%$ have a risk baseline of Significant – Many of these Industries have been deemed essential and have been operating safely throughout the Pandemic (i.e. Grocery, Liquor, BigBox stores)
- $\approx 5\%$ have a risk baseline of High – (mostly Healthcare related)



Proposal to Reopen Now:

We are at the point **NOW**, as we meet the CDC Guidance to re-open, that we can immediately begin to **PIVOT** our state into

RE-OPENING SAFELY

AND

New Jersey should immediately begin implementing a regional, phased approach to re-opening based on the Baseline Risk Rankings Associated with Specific Industries.